

VidSys Product and Services Commercial Price List

8/1/2010

v3

RiskShield List Price

Product Component Name	Model Number/Designation	RiskShield Unit Price
Operator User License	CRS-OUL	\$2,500
Lite User License	CRS-LUL	\$500
Simple Sensor - One Way Sensor License	CRS-SS1L	\$30
Sensors - Two Way Sensors and Video Analytics	CRS-S2VAL	\$60
Camera License	CRS-CAML	\$130
Connectors - Lite Application Connection License *(Priced per server - See Note)	CRS-CLLAL	\$15,000
Complex Application Connection License *(Priced per server - See Note)	CRS-CAL	\$20,000

VidShield List Price

Product Component Name	Model Number/Designation	VidShield Unit Price
Operator User License	CVS-OUL	\$1,750
Lite User License	CVS-LUL	\$350
Simple Sensor - One Way Sensor License	CVS-SS1L	\$20
Sensors - Two Way Sensors and Video Analytics	CVS-S2VAL	\$40
Camera License	CVS-CAML	\$90
Connectors - Lite Application Connection License *(Priced per server - See Note)	CVS-CLLAL	\$10,500
Complex Application Connection License *(Priced per server - See Note)	CVS-CAL	\$14,000

Software Maintenance and Support

Component Name	Model Number/Designation	Unit Price
Software Maintenance and Support - 1 Year	SMS - 1	18% of Total Software License Price
Software Maintenance and Support - 3 Year PAID up Front	SMS - 3	15% of Total Software License Price

Note: Product Pricing

Connectors - Lite Application Connection Licenses as well as Complex Application Connection Licenses are priced per server. No Licenses needed for Back-up Servers.

Professional Services

Component Name	Model Number/Designation	Unit Price
Subject Matter Expert	SVR-SME	\$250/hr
Project Manager	SVR-PM	\$175/hr
Design Engineer	SVR-DE	\$150/hr
Software Engineer	SVR-SFTRE	\$150/hr
Systems Engineer	SVR-SYSE	\$125/hr

Professional Services

Component Name	Model Number/Designation	Unit Price
Customer Service Engineer	SVR-CSE	\$125/hr
Video Systems Engineer	SVR-VSE	\$125/hr
Training	SVR TRN	\$125/hr
Admin/Documentation	SVR-ADMDOC	\$90/hr

VidSys Product and Services Education Price List

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RiskShield List Price

Product Component Name	Model Number/Designation	RiskShield Unit Price
Operator User License	ERS-OUL	\$2,250
Lite User License	ERS-LUL	\$450
Simple Sensor - One Way Sensor License	ERS-SS1L	\$30
Sensors - Two Way Sensors and Video Analytics	ERS-S2VAL	\$54
Camera License	ERS-CANL	\$117
Connectors - Lite Application Connection License *(Priced per server - See Note)	ERS-CLLAL	\$15,000
Complex Application Connection License *(Priced per server - See Note)	ERS-CAL	\$20,000

VidShield List Price

Product Component Name	Model Number/Designation	VidShield Unit Price
Operator User License	EVS-OUL	\$1,575
Lite User License	EVS-LUL	\$315
Simple Sensor - One Way Sensor License	EVS-SS1L	\$21
Sensors - Two Way Sensors and Video Analytics	EVS-S2VAL	\$38
Camera License	EVS-CANL	\$82
Connectors - Lite Application Connection License *(Priced per server - See Note)	EVS-CLLAL	\$10,500
Complex Application Connection License *(Priced per server - See Note)	EVS-CAL	\$14,000

Software Maintenance and Support

Component Name	Model Number/Designation	Unit Price
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Project Manager	SVR-PM	\$175/hr
Design Engineer	SVR-DE	\$150/hr
Software Engineer	SVR-SFTRE	\$150/hr
Systems Engineer	SVR-SYSE	\$125/hr

Professional Services

Component Name	Model Number/Designation	Unit Price
Customer Service Engineer	SVR-CSE	\$125/hr
Video Systems Engineer	SVR-VSE	\$125/hr
Training	SVR TRN	\$125/hr
Admin/Documentation	SVR-ADMDOC	\$90/hr

Training Services

Component Name	Model Number/Designation	Unit Price
Product Training - 3 Day Class at VidSys Facility	SVR-3DTCV	\$1,500/Student
Product Training - 3 Day Class at Customer Facility	SVR-3DTCC	\$7,500/Class Plus T&E, No class size minimum
Product Training - Train the Trainer	SVR-TTT	\$10,000/Annually

Note: Training Services

1) 3 Day Classes have a 10 student maximum class size. Any classes at scheduled VidSys facilities with fewer than 4 students will be canceled 1 week before the start of the class.

2) P.O. for all students must be received 2 weeks before class date.

3) Cancellations made more than 2 weeks before the start of the class will be refunded.

4) Train the Trainer is an annual subscription which provides for VidSys mentoring, first class review and updated training materials for all product releases through out the annual period.