

**Smiths Detection - FirstView® Rate Sheet**  
MSRP (June 2010)

**Engineering, Project Management, Installation & Support Services**

Part Number	Description	MSRP
<b>1</b>	<b>Smiths Detection Services</b>	<b>LIST Price</b>
	SD-INT	Installation, Project Management (per hour) \$ 125.00
	SD-ENG	Engineering & Integration (per hour) \$ 185.00
	SD-DEV	Custom Development (per hour) \$ 225.00
	SD-TRN	Training (per hour) \$ 125.00
	SD-SMTN	Annual Software Maintenance (upgrades & support)* 12%
	SD-EMTN	Annual Equipment Maintenance (support)* 12%
		* FirstView net costs annually

**FirstView (Hardware/Software)**

Part Number	Description	MSRP
<b>2</b>	<b>FV-ENC FirstView Field Encoder Package</b>	<b>LIST Price</b>
	FV-ENC-1W	1 channel, M-JPEG/MPEG-4, all weather turn-key enclosure \$ 7,995.00
	FV-ENC-4W	4 channel, M-JPEG/MPEG-4, all weather turn-key enclosure \$ 9,995.00
<b>3</b>	<b>FV-ENT FirstView Enterprise Server (BASE - no storage)</b>	<b>LIST Price</b>
	FV-3-0-16	16 channel, 2U rackmount server \$ 11,415.00
	FV-3-0-32	32 channel, 2U rackmount server \$ 19,830.00
	FV-3-0-64	64 channel, 2U rackmount server \$ 35,670.00
<b>4</b>	<b>FV-NVR FirstView Enterprise Server (NVR)</b>	<b>LIST Price</b>
	FV-4-1-8	8 channel, network recorder, 2U rackmount, 1TB storage \$ 10,995.00
	FV-4-3-8	8 channel, network recorder, 2U rackmount, 3TB storage \$ 13,295.00
	FV-4-5-8	8 channel, network recorder, 2U rackmount, 5TB storage \$ 15,795.00
	FV-4-1-16	16 channel, network recorder, 2U rackmount, 1TB storage \$ 13,995.00
	FV-4-3-16	16 channel, network recorder, 2U rackmount, 3TB storage \$ 16,995.00
	FV-4-5-16	16 channel, network recorder, 2U rackmount, 5TB storage \$ 19,995.00
	FV-4-1-32	32 channel, network recorder, 2U rackmount, 1TB storage \$ 21,995.00
	FV-4-3-32	32 channel, network recorder, 2U rackmount, 3TB storage \$ 26,995.00
	FV-4-5-32	32 channel, network recorder, 2U rackmount, 5TB storage \$ 29,995.00
<b>5</b>	<b>FV-ROV FirstView RoverCam (mobile wireless surveillance system)</b>	<b>LIST Price</b>
	FV-5-1-8	Includes mobile laptop PC loaded with FirstView (1 channel), laptop vehicle stand, wireless modem, external antenna, LCD NTSC monitor, power inverter and all required cables/connectors. Cameras sold separately \$ 17,995.00
<b>6</b>	<b>FV-CWS FirstView PC "Client" Workstation</b>	<b>LIST Price</b>
	FV-CWS	Client Workstation with Dual LCD Monitors (Standard) \$ 6,250.00
	FV-CWSP	Client Workstation with Quad LCD Monitors (Plus) \$ 10,995.00
<b>9</b>	<b>FV-JS JOYSTICK - 3 axis USB PTZ controller</b>	<b>LIST Price</b>
	FV-JS	Joystick with hardware/software drivers \$ 1,295.00
<b>10</b>	<b>FV-Kiosk FirstView TouchScreen Kiosk</b>	<b>LIST Price</b>
	FV-K-4	FirstView Kisok Quad Monitor Package Quad Touch Screen User Console \$ 14,701.65
	FV-K-2	FirstView Kisok Dual Monitor Package Dual Touch Screen User Console \$ 7,350.83
<b>11</b>	<b>FV-PROTECT PROTECT CBRN Sensor System</b>	<b>LIST Price</b>
	FV-P-8	PROTECT Sensor Mangement System (8 Devices) Sensor Sever, Video Server, Monitoring Server \$ 89,900.00
	FV-CO-CE	Control Software Professional Per Device Software Module \$ 1,995.00
	FV-P-CAP	PROTECT Client Application Software \$ 1,895.00

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